

REPORT REPRINT

The road rises up to meet Vectra Networks with \$36m funding round

ERIC OGREN

22 FEB 2018

Vectra Networks has raised \$36m, bringing total investments in the network traffic analytics (NTA) vendor to \$123m since its founding in 2010. Atlantic Bridge Capital led the funding round. The vendor plans to use the investments to open a technology center in Dublin, as well as to further product and market developments.

We continue to see interest from enterprise CISOs in NTA to detect live threats as they go about their business of reaching out to other machines, gathering intelligence and exfiltrating data. The Vectra Cognito product deploys sensors on network segments and VMware datacenters to feed centralized analytic engines with the real-time data necessary to listen for advanced threat activity, such as phishing and ransomware.

Enterprise security operations centers (SOCs) are starting to augment log data analysis with analytics-generated alerts, using network data and business application behaviors. SOC teams still require alert automation and orchestration processing for controlled responses to NTA findings. We expect Vectra Networks to allocate some of its new investment capital to enhance its investigation and remediation features.

Elsewhere in the NTA landscape, large public companies like FireEye (with its Helix and SmartVision products), Palo Alto Networks (Magnifier and WildFire) and Cisco (Stealthwatch) have joined privately held vendors such as Vectra Networks, ExtraHop, Darktrace, Gigamon and Corvil in detecting threats.

THIS REPORT, LICENSED TO VECTRA NETWORKS, DEVELOPED AND AS PROVIDED BY 451 RESEARCH, LLC, WAS PUBLISHED AS PART OF OUR SYNDICATED MARKET INSIGHT SUBSCRIPTION SERVICE. IT SHALL BE OWNED IN ITS ENTIRETY BY 451 RESEARCH, LLC. THIS REPORT IS SOLELY INTENDED FOR USE BY THE RECIPIENT AND MAY NOT BE REPRODUCED OR RE-POSTED, IN WHOLE OR IN PART, BY THE RECIPIENT WITHOUT EXPRESS PERMISSION FROM 451 RESEARCH.

